

Sales – Commission Only

Description

Commission Only Sales Professional

Being a commission only sales professional is no different as to how our MD started at the business. You are in control of your own destiny as essentially there is no limit to the number of sales you could make or commission revenue you generate through new sales as well as existing clients you build within your customer portfolio.

The commission structure is purposefully designed to help you build a retained commission based income as quickly as possible with initial commissions being very high to support you in the role. As the client base grows and you make more sales, the commission decreases slightly as you hit larger thresholds and this is intentional as the company needs to profit from you being part of the business in addition to being able to afford the personnel needed to service all of the customers you bring in.

Essentially, being commission only in sales comes with all of the benefits of being a business owner with an unlimited income and pay increases in your full control without the many responsibilities and costs of running a business without being pulled away from what you do best = making sales!

Commission

- 20% commission (up to £10,000 per month)
- 10% commission (between £10,000 and £20,000 per month)
- 5% commission (over £30,000 per month)

About

- Universal Web Design is a multi-award-winning digital marketing company
- It's head offices are based in Colchester, Essex, United Kingdom
- There is ample on-site parking
- The company works with over 600 businesses
- Clients are based locally, regionally, nationally and internationally.
- Universal Web Design is looking to reach **1,000 clients by November 2020**

Services

- Web Design & Development
- Marketing
- Advertising
- Graphic Design
- Video Production

USPS

- UK Based
- All inhouse Team
- Digital Lounge
- Over 200+ 5 Star Reviews
- Many Communication Methods
- 7 Business Awards
- Multi-Award Winning CEO
- 4 Screen PC's
- Ultra Modern Office Space
- Customer Focused Team
- Public Pricing

We Expect

- Someone who is punctual
- Works above and beyond
- Fast and efficient
- Profitable
- Enjoys speaking with customers
- Wants customers to be happy
- Reliable
- Organised
- Professional
- Confident
- Resolution focused
- Positive

Benefits

- Onsite Parking
- Team Trips
- Amazing Equipment
- Best Systems
- Top Tools
- Awards Evenings
- Recognition
- Mileage
- Birthday Cake
- Training
- Seminars
- Team Meals
- Discounts Offers from Clients
- Discounts At All Major Shops And Restaurants
- Qualifications
- Paid For Networking
- Business Cards
- Christmas Meals
- Rewards For Goals Met
- Free Refreshments

Hiring organization

Universal Web Design

Employment Type

Full Time

Beginning of employment

Immediate

Duration of employment

Ongoing

Industry

Digital Marketing

Job Location

Unit 5, Block B, Nesfield Road, CO4
3ZL, Colchester, Essex, England

Working Hours

8am to 6pm

Date posted

April 17, 2020

- Free Snacks
- Discounted GYM Membership
- Financial Advisor

Platform Knowledge

- WordPress
- Magento
- Drupal
- Concrete5
- Laravel
- Joomla

Coding Knowledge

- HTML
- CSS
- PHP
- JavaScript
- MySQL
- PHPMyAdmin
- JQuery
- Python
- Django
- C#
- C

Working Hours

- To be in the office no later than 7.45am
- Monday to Friday = 8am to 6pm

General Qualifications Needed

- English Language = B+
- English Literature = B+
- Mathematics = B+
- Science = B+
- IT = B+

Specialist Qualifications Preferred

- Google Adwords Certification
- Google Analytics Qualified
- Google Marketing Platform Certified
- YouTube Qualified
- Waze Academy
- Google Digital Garage Qualified

References

- References from previous employers
- The contact details of any past employer